

Incorporating: Australasian Fence Industry Association; Australian Chain Link Fencing Association; Temporary Fence Association Australasia; Spring Manufacturers Association & Wire Workers; Reinforcing Steel Manufacturers Association

THE WIRE LINK

Something New

In our ever changing world we are seeing more temporary fencing used to aid security situations, not just in the role as a temporary perimeter construction fence.

Trends overseas are likely to be replicated here in Australia; therefore, it would be wise for more stakeholders in the temp. fence industry to be better acquainted with these overseas trends ensuring they will be better placed to take advantage of opportunities which arise.

One such system is **POLMIL®**



This system is designed for rapid installation and to be effective on all types of surfaces. It is intended as an equally secure temporary on ground alternative to traditional in ground security fence systems. The fully framed 358 welded mesh panels are either 2.4m or 3.0m high with the opportunity to retrofit extensions.

This **POLMIL®** system is presented as having been tested, utilised and proven compatible with CCTV and Perimeter Intruder Detection Systems (PIDS).

POLMIL® is manufactured by **Block N Mesh UK Ltd** and was recently awarded the Queen's Award for enterprise 2016.

More information www.polmilfence.com



NOTE FROM AWIA PRESIDENT 2016 / 17

Welcome all our members to 2017 and what will hopefully be an exciting year for the industry and all of your businesses.

A huge thank you to **John Guest** for his service to the association over so many years and for his time as President (again) over the last 2 years.

John's service to the industry as a whole is incredible and we are all the richer for having had him serve on the committee for such a long time and be our President.



I am **Charles Johnstone** the new **AWIA** President and for some background, I run **Wiretainers Pty Ltd** in Victoria and **Automatic Wire** in NSW. I have been working in my family business since I was young but came on full time in 2001 and subsequently have bought and combined a number of other wire businesses in NSW and Victoria, so I am firmly entrenched in the Wire industry and thoroughly enjoy being a proud Australian Manufacturer.

This year, I hope I can enthuse the committee and our membership and bring as many of us together for meetings, a conference and social functions that will allow us to share our experience and knowledge with each other.

The industry is going through a challenging time with the voluntary administration of our only Australian Wire manufacturer so it is more important than ever that we stick together and help each other ride this out.

I look forward to meeting you at one of our functions or please feel free to call me on **0408 544 393** if you would like to discuss the association, the industry or just so you know you are part of something bigger and there are others of us out there punching at it.

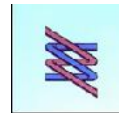
I hope 2017 is a great year for you, your business and your families.

Sincerely

Charles Johnstone

AWIA Sponsors





Fencing Members

0508 TempFence
1300TempFence
AAC Temp Fence
Advanced National Services
Advanced Steel Products Ltd
Aim Hire
All Temporary Fencing
Ambit Industries
Anchor Wire NZ
ARC Fences
ATF Services
Atlas Rodek Fencing
Australian Security Fencing
Australian Steel & Wire
CAI Fences
Carrick Hoarding Hire
Centurion Temporary Fencing
Citywide Temporary Fencing
Coast Wire Fencing
Crown Temporary Fencing
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Playsafe Fencing Pty Ltd
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Ready Fence NSW
Secura Fence and Fabrication
SiteTech Solutions
Superior Fences and Gates
Supreme Fence & Gate (Aust)
Supreme Line Fencing
Supreme Wire Fence and Gates
Taylor Fencing
Temporary Fence Hire
The Temp Fence Shop
Titan Hoarding Systems
Totem Fencing
Ultracourts Pty Ltd
Vater Hardware Group
Victorian Temporary Fencing
Visible Temporary Fencing



VICTORIAN REPORT

A combined temp fencing and permanent fencing meeting was held by the Victorian chapter in **November 2016**.

Among the topics discussed was the tabling of the commercial tennis court post designs accommodating the fixing of shade cloth windbreak mats. It was decided not to make readily available to the public the design drawings commissioned by the Association, as it was felt that they could be misinterpreted.

Wind loadings and soil conditions vary from site to site and although the drawings clearly indicate that engineering advice should be sought to confirm to suitability of the design, in some cases this may not be done.

The proposed **National Code of Practice** for metal sliding gates was discussed and members wishing to be part of the working group compiling the document were asked to notify the Association. It was foreshadowed that a meeting to review progress would take place in **March 2017**.

Brian Mullarvey



SOUTH AUSTRALIA REPORT

It is proposed to hold an open meeting of South Australian stakeholders in the metal sliding gate industry in late **March 2017** to seek local input into the proposed National **Code of Practice** for Metal sliding gates. The full scope of the document is yet to be finalized, some items such as whether swing gates should be included are yet to be determined. However, the basic format of proposed document will cover the following aspects:

- ◇ Design
- ◇ Manufacture
- ◇ Installation
- ◇ Operating instructions
- ◇ Maintenance
- ◇ As well as safety.

The Code is intended to be a precursor to an application to **Standards Australia** for a specific standard on Metal Sliding Gates.

This meeting will coincide with fencing Secretary **Brian's** visit to Adelaide.

Contact: **brian@wireassociation.com.au**



WESTERN AUSTRALIA REPORT

AWIA Director, Richard Newbigin, will be visiting WA later in the year in order to brief WA temporary fencing stakeholders on the workings of the review working group for **AS4687** and to solicit their input on suggested changes to the standard.

We are especially interested in the regulator's requirements for the installation of temporary pool fencing during the construction period.

richard@wireassociation.com.au



NEW SOUTH WALES REPORT

Merv Just, Joint MD, Playsafe Fencing, has been our AWIA representative on **Australian Standards committee CS-034** which had proposed that the standard for **Safety Barriers for Swimming Pools** be updated. Standards Australia has now approved this request and a new standard **AS1927** is proposed.

If you manufacture or supply pool fencing or components then it is worthwhile contacting **Merv** to see if any of the proposed changes will impact on your business. The **CS-034** committee will meet on **22nd February 2017**, **Merv** advises he needs any comments you may have on these changes by **17th February** to enable him to raise these points at the meeting.

For more information **Merv Just (02) 9820 1200**



New Key Account Manager for South Australia & Northern Territory

Vater Hardware welcomes back **Shayne Reilly** to their fold as the new Key Account Manager for SA & NT.

Previously with **Vater** between 2011 and 2013, Shayne has returned after gaining a wealth of experience project managing the Northern Fencing division at **SA Quality Home Improvements**.

Shayne's 15 year experience in the fencing industry has given him a wide understanding of building products and industry requirements gained from supervising domestic and building projects. He is based at Head Office in SA.



Contact him on:

0407 715 336

or

email: **sreilly@vaterhardware.com**



FENCING SNIPPETS



Protective Fencing - Melbourne Warehouse Facility

National Account Manager, **Kevin Houston** says **Protective Fencing's** recently opened warehouse facility in the Melbourne suburb of Dandenong will provide a broader service for their Victorian fencing clients.



Prior to this appointment **Kevin** held a sales role with **Australian Mesh** in the roof safety mesh industry. **Kevin** is not new to fencing having spent some years in the metal fencing sales. Located in Melbourne, he will handle product enquiries from the fencing industry.

Contact kevin@australianmesh.com.au

WE WELCOME NEW MEMBERS



With its manufacturing centre located at Minchinbury NSW and with branches in regional NSW and Qld, according to GM **Christopher Ford**, the company has grown since 1990's to be one of the largest manufacturers and distributors of quality fencing products in Australia. The company offers an extensive range of fencing styles including pool barriers, garden fencing, glass fencing balustrades, automatic gates and security fencing.

Contact for more information: www.fencingandgate.com.au



Concept Wire Industries are located in Altona, Victoria and are suppliers to many sectors of the wire industry. According to Managing Director, **Marcus Bartlett**, the company stocks one of the largest ranges of wire in Australia. Their range includes smaller wires for the printing and apiary industries, baling wires for the recycling industry, up to the larger diameters used in automotive and engineering fields

More information - www.conceptwire.com.au
marcus@conceptwire.com.au

Building a Future for the Tasmania Devil



Work continues in Tasmania assisting with the recovery of **Tassie Devils** which have been decimated by the **Devil Facial Tumour disease (DFTD)**.

The project can now release immunised Devils along with disease free Devils from the insurance population, back into the wild. Unfortunately, during an earlier attempt 25% of the Devils released on the **Forestier Peninsula** became roadkill victims within the first month of release.

The not-for-profit, **Devil Island Project Group (DIPG)** with Federal Government assistance, raised the necessary funds to purchase 3,200 metres of freestanding transportable barrier units. These units will provide a secure habitat for the Devils prior to release into the wild, allowing the Devils time to become localised to the sounds, smells and threats posed in the release area.

Supreme Line Fencing was successful in securing the tender and has manufactured approx. 950 of these special panels which will shortly be installed as part of the **Wild Devil Recovery Project**.

More information: kylie@supremelinefencing.com.au



www.devilislandproject.org

REPORT FROM AWIA DIRECTOR

Another year has whizzed past and I hope it was a good one for you all.

Your Association has had a busy and productive year with our one day Conference in Sydney in May, another forum/conference in Melbourne in September, several social and work functions (which have often gone well into the night), two Annual General Meetings, a new Committee, a raft of new members, our first Platinum sponsor plus a brand new sponsor!

Apart from all this activity, we continue to push ahead with the revision of **AS4687** - Temporary Fencing & Hoardings, and **Brian** is gamely leading the charge to develop an industry guideline for the installation and maintenance of metal sliding gates.

A priority for 2017 is to redevelop our website which has become dated and is no longer capable of proper technical support. The new site will be mobile friendly, and designed to generate more business for members. Updating member details on the website without losing all the formatting of the original entry has been increasingly difficult, and we shall consider how best to keep the website flexible and useful for members and the public at large. If any of you would like to be involved in how the new website should look, or you have comments you would like to make, please contact me.

richard@wireassociation.com.au

Richard Newbigin



Talking Points on Chain-link Fencing Standard AS1725

Some chain-link installers are unaware that when securing chain-link fabric to support cables with C clips, the metallic or extruded plastic coating on the 2.00mm wire should be the same quality as the chain-link as stated in **AS1725-2010. 3.10**.

Metallic C Clips manufactured using standard Galvanised wire (**W02Z**) are **not** compliant with the standard.



PITCH TOLERANCE ON CHAIN-LINK FABRIC AS2423 - 2002 Table 5.1



Due to the growing number of chain-link manufacturers making chain-link fabric on a variety of machines, some installers have found some difficulty in matching new fencing rolls to existing chain-link fencing.

It has been industry practice to weave chain-link at the top of the mesh tolerance. A suggestion has been made that when the standard is next reviewed the tolerances should be reduced..... What do you think?

Nominal mesh size (pitch) mm	Tolerance on mesh size mm
25mm	+/- 3mm
40mm	+/- 3mm
45mm	+/- 4mm
50mm	+/- 4mm



Vater manufactured a hinge to suit a 50 x 50mm RHS gate with a 75 x 75mm plate, however it wasn't well accepted by all customers.

They have now tooled up to make a 120 x 50mm plate to fit on smaller sized frames.

Also available for 40 x 40mm gate.

For more information contact: sales@vaterhardware.com



AS4687 STANDARD REVIEW

TFAA Standards review working group met on 6th October 2016. Meeting convened to discuss the procedure for the revision of Temporary Fencing & Hoarding standard **AS 4687-2007**.

Working group chairman **Richard Newbigin** tabled relevant sections of the project proposal for discussion:

- Add new section for temporary pool fences
- Add new paragraph (2.1.3) for load performance
- Include additional information to cover use of impermeable or semi permeable materials
- Establish load performance for temporary hoardings for impact and wind loadings
- Provide guidance for misalignment of temporary fences and hoardings over 3 degrees from vertical
- Specify adherence to **AS/NZS 1170.2** Structural Design Actions
- Detail specific testing for temporary hoardings including impact tests, nail penetration tests and overturning test
- Amend referenced documents in Section 1 of the standard to reflect current industry practice
- Amend Section 3 Installation. Removal and relocation of Temporary Fencing

The review working group proposed that the new standard consist of the following sections:

- Temporary Fencing
- Temporary Hoardings
- Temporary pool panels
- Crowd control barriers
- Excluded products

Sub working groups have been established to gather information and suggest drafting amendments for the revised sections of the standard.

Members wishing to make a comment or suggest instances where the standard should be changed are encouraged to contact Secretary **Brian Mullarvey**.



Photo: Some of the participating working group members.

Front row from left:

Ray Jaworski (Carrick Hoardings), Steve Ashenden (1300 Temp Fence), Greg Bloom (Titan), Tom Garlick (Carrick Hoardings).

Rear:

Andrew Lee (Lee Bros), Richard Newbigin (AWIA), Elliott Carson (ATF Services).

galvanizers

ASSOCIATION OF AUSTRALIA

Durability of Galvanized Posts

Fence manufacturers should be aware there are many different galvanized pipe products with widely differing performance characteristics and most suppliers sell gal. pipe without the full specification shown. This can lead to disappointing outcomes with early corrosion and warranty issues.

Where the environment is more corrosive the durability decreases for all products. The durability of gal. posts installed near the coast of most capital cities of Australia can vary from as little as 6 years to more than 50 years, while locations up to 1km from breaking surf may have as little as 3 years' corrosion protection. Corrosive ground conditions can also affect the durability of galvanized steel - see the photo below.

A simple rule of thumb is **AS/NZS 4792 HDG300** gal. posts will last 3 times longer than **AS/NZS 4792 ZB100/ZB100** pre-galvanized posts, while batch galvanized posts to **AS/NZS 4680** will last 5 times longer than pre-galvanized posts in the same environment.

Best practice when purchasing gal. pipe is to always specify fully the Australian Standard and coating requirements which includes the galvanizing Standard.



PHOTO: Poles inserted directly in the ground or in concrete are at risk of "collar corrosion" which can reduce the life of the galvanized steel significantly. It is recommended that these poles are coated with an epoxy mastic paint for 100-200mm above and below the ground interface. Especially relevant to sporting enclosures where the surface is regularly watered.

More information is available from the **GAA (www.gaa.com.au)** or email **peter@gaa.com.au** for a table showing typical locations and durability.

Ascertain Risk Using Old Broken Concrete Blocks

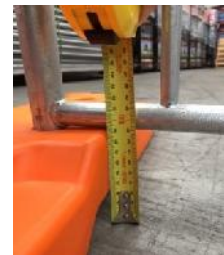
It's hard to believe a temporary fencing contractor would place such a severely damaged anchor block in a fence line. He did. This photo graphically shows a temporary fence installed recently along a pedestrian walkway in a regional city with a potentially dangerous block. This is an accident waiting to happen. Members still using solid concrete blocks are urged to inspect them to ensure they do not pose unacceptable risks to the passing public.



Don't Forget About The Inlet / Outlet Pipes

As part of the temporary fencing review, a sub-working group has been formed with Secretary **Brian Mullarvey**, as facilitator, to create draft paragraphs for the proposed new temporary pool fencing section in **AS4687**. The sub-working group is currently seeking suggestions for information to be included in the temporary pool fencing section.

Our thanks to **Tony Cross** from **AAC Tempfence** who brought to our notice the need to sometimes provide a flap under the panel to maintain the maximum 100mm clearance where the ground is open during construction to allow for inlet/outlet pipes to be laid.



If you have any suggestions or photographs which may highlight areas which should be considered for inclusion in the new section please let us know.

Contact: **brian@wireassociation.com.au**

Sliding Gate Accident in South Australia

Since the Association decided late last year to form a working group to develop a "**National Code of Practice for Metal Sliding Gates**" (a precursor to developing an Australian Standard) we have been gathering literature on overseas standard practices as well as seeking input from local stakeholders.

Should members have information on any recent sliding gate failures and wish to share information on possible causes, this would be greatly appreciated by the working group.

A number of members have already registered their interest in being part of the working group.

Photo right: Channel 9



Photo left: Tait Schmaal

The fallen construction site gate shown in the photos injured two women in Adelaide in October 2016 as they were walking along the footpath, pinning them to the ground. The cause of the accident is still being investigated by **SafeWork SA**.



POWDER COATING HDG PIPE & TUBE

Recently there has been an increase in the demand for the powder coating of **HDG** steel in both the pipe and tube form of this product, including rails, posts and fittings as well as fencing panels. The powder coating of these products is the subject of **Australian Standard 4506-2005** which sets down the requirements and considerations for the pre-treatment and coating to meet expected performance standards.

Included in this process are a number of variables that need to be taken into account such as the '**atmospheric classification**' of the installation, the '**chemical or mechanical pre-treatment**' and the means of '**product certification**' including QMS and independent testing.

It is interesting to note that the **Australian Standard** treats both '**semi bright steel**' and '**HDG**' the same, requiring both to undergo similar types of processes with regard to things such as pre-treatment, effectively dictating that to meet the standard, most types of mild steel product require the same considerations.

For further advice in regard to the powder coating of **HDG** product to **AS4506-2005** please feel free to contact **Nathan** or **Brad** at **Doogood** on **(03) 9708 6116**.

Metallic Coating on Wire in Australian Standard AS2423-2002. Section 5.4.7.

Table below sets out the most common metallic wire coatings likely to be encountered in the fencing and wire products industries. The key to understanding wire product designation is to remember that **Z** designates **Zinc** and **A** is **Aluminium**.

Metallic Coating Designation	Code	Common usage name	Typical Product use
W02Z	SG	Standard Galv	Chain-link fabric for temporary fencing, Rural field fencing.
W10Z	HG	Heavy Galv	Chain-link fabric for Security Fencing, Electric fencing
W20Z	XHG	Extra Heavy Galv	Marine Chain-link fabric
W05Z5A	ZA	Zinc/Aluminium (LifeMax)	Chain-link Fabric for Security Fencing, Rural Field fencing
W10Z5A	HZA	Heavy Zinc/Aluminium (LifeMax Plus)	Engineered high corrosion resistance applications



STRATEGIC PLANNING IS IMPORTANT FOR 2017

Not all businesses and organisations have a strategic plan that identifies where they wish to be in the future. In many cases, the annual profit/loss budget is the only planning tool available and worse still in most medium-large family owned businesses even an annual profit/loss budget preparation is often considered an unnecessary burden. Business stagnation and failure is always blamed on external factors: "the bank should have given us more money", "we should not have lost the last manufacturing contract", "one of our debtors has gone broke". In over forty years of business experience, I have never heard the words "we did not plan" from a failed business.

Owners often only have a vague idea about where they are in the market place with a desire to grow and be profitable but without a plan for how this outcome is to be achieved. In all cases, these businesses stagnate and are eventually sold, closed down or become bankrupt.

Strategic planning, supported by detailed business planning, is critical to business success. Strategic planning mobilises management to achieve common goals. There is often confusion about the differences between strategic planning and business planning. Strategic planning involves discussion and agreement on vision, mission and outside-the-box thinking on growing the business, whilst a business plan focuses on the operational activities that map out action required to achieve the mission agreed to in the strategic plan.

Completing a strategic plan is based on an initial business and financial analysis using tried and tested business metrics tools. Many owners are shocked by the poor performance of their business from this analysis. If your company has no formal strategic and business plans to tackle 2017 then business will be much tougher and growth will be difficult to achieve.

Vas Banschikov CEO
Benchmark International Group



WHO ARE SANWA?

They are a major sponsor to the AWIA and also major suppliers of steel, wire and tube to the manufacturing industry.

Since entering the import/export business in the 1970's **Sanwa** have built up significant expertise in sourcing quality materials for Australian manufacturers.

Valuable relationships have been developed with reputable mills over many years, and these relationships have been enhanced by frequent onsite visits by **Sanwa** personnel verifying quality and capacity to supply their customers' needs.

Offers of cheap materials by the proliferation of web-based trading houses and agents in Asia do not always guarantee purchasers will receive the quality product they expect.

When sourcing materials overseas you want to be assured you will receive the quality products you have ordered.

Contact details **Steve Wade:**

swade@sanwa.com.au

2016 Fair Work Commission Decisions - Employers Shafted



The stagnant reform of the **Fair Work Act** continues to bedevil employers, incurring significant costs having to appeal **FWC** decisions at odds with longstanding industrial principles and precedents. Here are a few landmark decisions the **FWC** supported in 2016 affecting industrial workplaces:

Casual service now calculated in redundancy pay

In a recent case, **AMWU v Donau Pty Ltd [2016] FWC 3075**, the **FWC** found that when calculating redundancy payments, a permanent employee's initial period of regular and systematic casual employment will now count towards their period of continuous service. This opposes the traditional belief that redundancy pay is not affected by an initial period of casual employment. Now, employers who terminate an employee due to redundancy will be forced to include the period of casual employment in their calculations of redundancy pay.

Employer pays for "no porn" policy

In **Croft v Smarter Insurance Brokers Pty Ltd [2016] FWC 6859**, a manager at an insurance company was compensated \$10,000 for unfair dismissal after he was terminated for poor performance and later, admitting to downloading and storing "hard-core pornography" repeatedly on his desktop computer, laptop and work mobile. His laptop contained explicit images which included a video of himself performing sex acts. The Commission found the dismissal unfair, due to the employer's lack of explicit policy proving its work equipment must only be used for work related activities. In other words, the employer never explicitly said "don't use work equipment to download and store porn."

FCB Group is happy to answer any questions you may have and provide specific recommendations in line with recent **FWC** rulings.

For more information: mnr@fcbgroupp.com.au



Australian Government
Australian Taxation Office

Simplified Depreciation For Small Business

You can choose to use the simplified depreciation rules if you have a small business with an aggregated annual turnover (the total normal income of your business and that of any associated businesses) of less than \$2 million.

Under these rules, you:

- Immediately write-off - deduct their full cost in the year you buy them – most depreciating assets that cost less than \$20,000* each that were bought and used, or installed ready for use from 7.30 pm (AEST) on 12 May 2015 until 30 June 2017.
- Pool most other depreciating assets that cost \$20,000 or more in a small business asset pool and claim
 - a 15% deduction in the first year (regardless of when you purchased or acquired them during the year)
 - a 30% deduction each year after the first year
- Write-off the balance of your small business pool at the end of an income year if the balance – before applying any other depreciation deduction – is less than \$20,000.
 - The current instant asset write-off threshold is \$20,000. It has changed over the last few years (see [Instant asset write-off](#)).

If you choose to use the simplified depreciation rules, you must:

- Use them to work out deductions for all your depreciating assets except those specifically excluded
- Apply the entire set of rules, not just individual elements (such as the instant asset write-off).

You can choose to stop using the simplified depreciation rules or become ineligible to use them, in which case you'll then use the general depreciation rules. However, any assets in your small business pool will continue to be depreciated in the pool, even if you stop using the simplified depreciation rules.

Above information sourced from ATO website, members should consult own accountants for more information.



CHINA REPORT

Chinese mills in Hebei Province were forced to cease production in December due to ongoing pollution concerns. The closures have the potential to delay some steel and wire orders. It seems the government is making a concerted effort to reduce the pollution in this area.

Not only are the steel mills coming under scrutiny, polluters in the aluminium, coal and cement industries are starting to feel government pressure.



From our **China Correspondent**

Cranbourne Golf Day Report

The **Jubilee Springs** foursome had a most enjoyable day at Melbourne's **Cranbourne Golf Club**. The course was in great condition, (unlike their golf) and they all thought the Gentsomes format was excellent.



Unfortunately there were too many bandit handicaps to beat so they didn't get on the winners list, however, the barbeque lunch with a cold beer and red wine was a win in itself. Anyone who enjoys their golf should get along next year and enjoy the day.



WIRE AND SPRING MEMBERS

Ability Works Australia
Ace Wire Works
Advanced Steel Products
AM Wire Pte Ltd
Anchor Wire NZ
APAC Wire Technologies
Ariston Wire
Australian Steel & Wire
Australian Mesh

Austube Mills
Automatic Wire
Bekaert International
Singapore
Better Springs
Bliss & Reels
Boynes Springs
Castle International
Concept Wire Industries
Doogood Powder Coating
Frauenfelder
Icoa Australia
Idee Parfait
Jubilee Springs
M&F Group
Machinery Forum
Marsh Springs & Metal
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MP Mesh Products
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National Springs & Wire
Products NZ
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One Steel Market Mills
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Stainless Steel Wire and Mesh
Superior Industries NZ
Ullrich Machinery Company
Wiredex Wire Products
Wiretainers Pty Ltd
Wire Displays NZ

TRAINING AWARD



I would like to pass on my thanks to the Australasian Wire Industry Association for selecting **Kylie Azzopardi** for the 2014 Training Award.

With her prize she was able to further her knowledge and expertise in spring products manufacturing. Her prize enabled her to travel to the USA staying for 2 weeks and attending the **CASMI Spring Convention** in Chicago. She also visited spring companies in New York City and Connecticut to compare technologies, machinery and products. This gave **Kylie** an opportunity to network and set up some key business partner relations.

Kylie returned from her trip with a wealth of information, competitive intelligence, networking partners and added enthusiasm to learn and be successful in our industry. Most of all she was very appreciative of her award and our nomination supporting her.

I recommend the continuation of such awards to encourage more young people to be successful in the wire manufacturing industry. I would also recommend a second and third prize, as it would encourage a broader range of young people.

Most of all it is a way to express our support to our valuable young team members and to show them how proud we are of their achievements and assist them to be successful in manufacturing, showing them the acknowledgement of a job well done from all of us.

I would recommend every **AWIA** member sponsor one of their team for an association award. **Kylie** is still a valuable team member of **Jubilee Springs**, she performs way above expectation and she has worked for us now for 10 years.

Garry Burton GM / CEO

More information on the **Award** contact:
Richard Newbigin 1300 942 500

Breakfast Economic Briefings

The **ASI** held breakfast economic briefings nationally during November and December, and several **AWIA** members attended both the Victorian and NSW functions.

The sessions were presented by **Mark Stephens** and **Mei Leong** and were, as usual, extremely informative and enlightening.

Any members unable to attend the briefing sessions in person are able to buy a copy of the briefings by accessing the following link:
<http://steel.org.au/bookshop/asi-economic-forecast-presentation-2016/>

AWIA Calendar Dates for 2017

- National Committee meeting and member dinner on **15 February** in Sydney.
- **National Manufacturing Week** in Melbourne from **9 - 12 May**.
- Committee meeting, one day conference and member dinner in May during National Manufacturing Week. Dates to be advised.
- The **AGM** scheduled for **19 September** on the Gold Coast, held in conjunction with the **ASI Annual Convention** as it was in 2016

I encourage you to get involved and come along. With many minds, we can achieve great things.



Richard Newbigin



QANTAS Aquire Program

If you quote the **AWIA ABN (95 602 035 937)** when you make any Qantas bookings (flights, cars or hotels) you will also be earning points for the **AWIA**. **These points can then be used for travel approved by National Committee.**

Points earned through this program do not affect your own accumulation of frequent flyer points, they are completely additional.

Thanks for your assistance.

"The WIRE LINK"

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